

Arts & Entertainment Districts Perception Study

Online Survey Fall 2019

DRAFT





Research & Marketing Strategies, Inc 15 E. Genesee Street, Suite 210 Baldwinsville, NY 13027 315-635-9802 www.RMSresults.com

Prepared for:

Stephen Butler, Executive Director, CNY Arts John Mulroy Civic Center, 11th Floor 421 Montgomery Street Syracuse, NY 13202 315-435-2155 / sbutler@cnyarts.org

- In the fall of 2019, CNY Arts partnered with Research & Marketing Strategies, Inc. (RMS) to conduct an online survey to determine the awareness, interest, and expectations of proposed area Arts and Entertainment Districts throughout the CNY five-County region. The CNY Arts team wanted to better understand what is important to decision makers when choosing to visit an Arts and Entertainment District.
- RMS worked with the CNY Arts team to develop a 5-7 minute online survey script. A draft was created by RMS and then finalized with the CNY Arts team. The RMS team recruited the online survey respondents using the RMS ViewPoint Panel. The RMS ViewPoint Panel is made up of individuals who have opted in to participate in research opportunities. RMS strives to build a diverse panel of research participants but does not exclude anyone from joining. Participants are invited to participate only in research opportunities that they may be a match for. Participants were pre-screened to ensure they live, work or visit Auburn, Cortland, Oneida, Oswego, and/or Syracuse often. Those who indicated they do not live, work, or visit any of these locations often were excluded from the survey. Fieldwork lasted from October 10th, 2019 to October 21st, 2019. A total of 689 survey completes were obtained. Data analysis is provided in the aggregate as well as a separate analysis for Onondaga County respondents for select questions. If desired, RMS can perform additional demographic research on the participants, by providing available demographic information from within our database.
- The majority of responses came from within Onondaga County, which was an intentional focal point for CNY Arts. Each city's art district plan was made available in a public platform which allowed commenting in Cayuga, Cortland, Madison, & Oswego, but not in Onondaga County. This created the demand for a focus on Onondaga County opinions for this research. A general rule of thumb for research is that a minimum number of responses needed to be confident in the results is 400. This allows there to be margin of error of +/- 5% at the 95% confidence level. This means is if the survey were conducted with a random population 100 times, 95 out of the 100 times the results would be within +5% or -5% of the findings. With 591 responses from Onondaga County, CNY Arts can feel confident in the results received from this study.
- Any questions or comments regarding this market research study can be directed to Erica Winters, Manager of Analytics for Research & Marketing Strategies (RMS) at 1-866-567-5422 or email at EricaW@RMSresults.com.









70% of Onondaga County respondents have visited an Arts & Entertainment District

TOP ARTS & ENTERTAINMENT DISTRICT OFFERINGS DESIRED





MUSIC / CONCERTS





Many Onondaga County respondents would be most likely to visit an Arts & Entertainment District in Syracuse anytime

(WEEKENDS OR WEEKDAYS)

Many Onondaga County respondents would be most likely to visit an Arts & Entertainment District in Syracuse once per:











Many Onondaga County respondents would be most likely to visit an Arts & Entertainment District in Syracuse

ALL FOUR SEASONS

DESIRABLE ARTS & ENTERTAINMENT DISTRICT ATTRIBUTES



Having many dining / entertainment options in close proximity



Better marketing efforts for events



Energetic, vibrant atmosphere



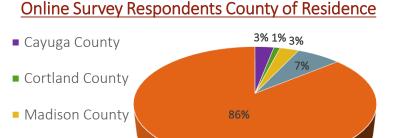
Affordable / easily accessible parking

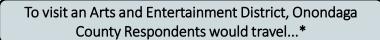


More affordable pricing

Executive Summary

This primary research study consisted of an online survey conducted amongst RMS ViewPoint members who reside in one of the five proposed Arts and Entertainment District areas. A total of 689 online survey respondents were analyzed. This Executive Summary highlights the key findings from the survey fieldwork.





Less than 10 miles (4%) 10-29 miles (32%)

30-49 miles (37%)

50+ miles (27%)

Respondents with a high level of awareness of the concept of an Arts and Entertainment District								
By County of Residence (%8-10)**								
					0			

Madison	Onondaga	Cayuga	Cortland	Oswego
County	County	County	County	County
n19	n591	ⁿ²¹	ⁿ⁴	ⁿ⁵⁴
(73%)	(60%)	(57%)	(50%)	(48%)

Respondents who have visited an Arts and Entertainment District

By County of Residence (%8-10)**

Cortland County	Onondaga County	Madison County	Cayuga County	Oswego County
n4	n591	n19	n21	n54
(75%)	(70%)	(63%)	(57%)	(55%)

Oswego County

Onondaga County

^{*}Minimal variation exists across all respondents.

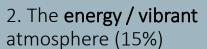
^{**}On a scale from 1-10 where 1 means "not at all likely" and 10 means "very likely."

Arts and Entertainment District Experiences

Those who have visited an arts and entertainment district...

Enjoyed

1. Having many dining / entertainment options in close proximity (43%)



- 3. Culture / diversity (7%)
- 4. **Aesthetics** (clean, safe, beautiful) (5%)
- 5. **Easily accessible** / easy to navigate (4%)

Would have preferred

Negative

- 1. Affordable / easily accessible parking (16%)
- 2. **Better marketing efforts** for events (8%)
- 3. More affordable pricing (7%)
- 4. More bars / restaurants in close proximity (4%)
- 5. **Map / Guide** (4%)
- 6. More variety (4%)



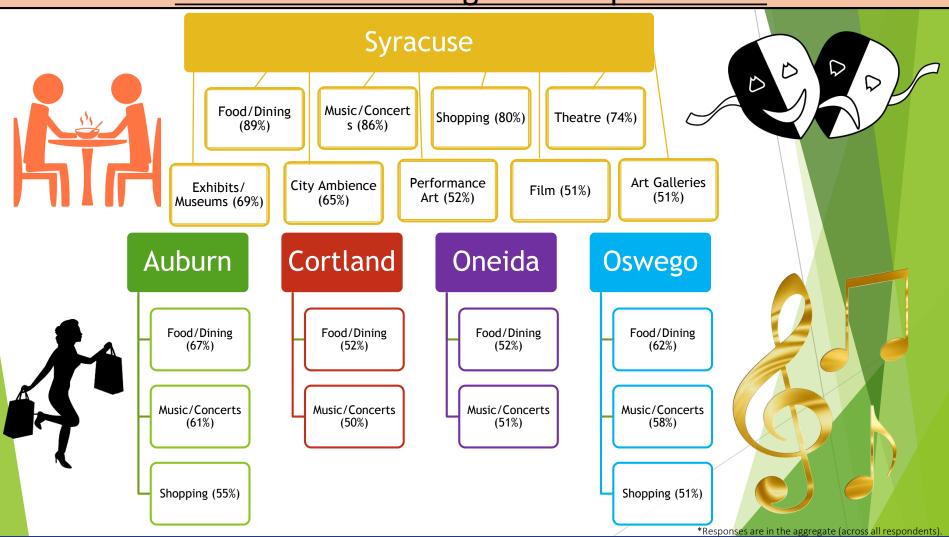






Positive

Respondents would be enticed to visit an Arts and Entertainment District in the following cities if it provided...*



Appendix: Limiting Terms and Conditions Page

The information contained in this study has been obtained from primary sources and/or was furnished directly from the clients listed in this report. All source materials and information so gathered and presented herein are assumed to be accurate, but no implicit or expressed guarantee of data reliability can be assumed. This study has been prepared in the interest of a fair and accurate report, and therefore all of the information contained herein, and upon which opinions have been based, have been gathered from sources that Research & Marketing Strategies, Inc. (RMS) considers reliable.

RMS staff has reviewed and inspected the primary data results obtained from the surveyed individuals from the client. RMS has no undisclosed interests in the subject for which this analysis was prepared, nor does RMS have a financial interest in the client other than as a contracted vendor for this research. RMS' employment and compensation for rendering this research is not contingent upon the values found or upon anything other than the delivery of this report for a pre-determined fee.

The findings of this market study are indicators of the current opinions and perceptions of the surveyed individuals based on the designed methodology. They do not guarantee product or service success, but are to be considered a tool to supplement management activities. The contents of this study are for limited private use only. Possession of this report, or a copy thereof, does not carry with it the right of publication nor may it be used other than for its intended use by anyone other than the client, without the prior written consent of the client or RMS. No change of any item in this study shall be made by anyone other than RMS. Furthermore, RMS shall have no responsibility if any such change is made without its prior approval.

Certified by: Mark Length

Mark Dengler, President

Date: October 25, 2019

Research & Marketing Strategies, Inc.

Contact Research & Marketing Strategies (RMS)



Email: EricaW@RMSresults.com

Phone: 1-866-567-5422

Web: www.RMSresults.com

Click on the social media icons below to visit us

Facebook

LinkedIn

Twitter

Blog

YouTube











Join the thousands of RMS ViewPoint members on our research panel that get paid to participate in market research surveys, focus groups, and other studies. Are you interested in joining? Visit us here:

http://www.RMSresults.com/ViewPoint